

PRESS RELEASE

SABAF: RESULTS AT 30 JUNE 2025 APPROVED

> CONSOLIDATED RESULTS FOR THE FIRST HALF OF 2025

adj REVENUE: €145.7 million (**€**143.1 million in H1 2024)

REVENUE: €143 million (€144.7 million in H1 2024)

adj EBITDA: €21.3 million (€22.9 million in H1 2024)

EBITDA: €20.2 million (€23.7 million in H1 2024)

adj EBITDA/REVENUE: 14.6% (16% in H1 2024) EBITDA/REVENUE: 14.2 % (16.4 % in H1 2024)

adj EBIT: €11.1 million (€13.5 million in H1 2024)

EBIT: €7.8 million (€12.4 million in H1 2024)

adj NET RESULT: €6.7 million (€10.1 million in H1 2024)

NET RESULT: €5.2 million (€8.4 million in H1 2024)

INVESTMENTS: €12.1 million (€6.2 million in H1 2024; €14.7 million in FY 2024)

NET FINANCIAL POSITION: €79.4 million (**€**73.9 million at 31 December 2024; **€**74.8 million at 30 June 2024)

> CONSOLIDATED RESULTS FOR Q2 2025

adj REVENUE¹: €71.1 million (€74.6 million in Q1 2025; €74.1 million in Q2 2024)

REVENUE: €69.4 million (€73.6 million in Q1 2025; €75.8 million in Q2 2024)

adj EBITDA: €10.9 million (€10.4 million in Q1 2025; €12.4 million in Q2 2024)

EBITDA: €10 million (€10.3 million in Q1 2025; €13.1 million in Q2 2024)

adj EBITDA/REVENUE: 15.3% (14% in Q1 2025; 16.7% in Q2 2024)

EBITDA/REVENUE: 14.4% (13.9% in Q1 2025; 17.3% in Q2 2024)

adj EBIT: €5.8 million (€5.2 million in Q1 2025; €7.7 million in Q2 2024)

EBIT: €4 million (€3.9 million in Q1 2025; €7.4 million in Q2 2024)

adj NET RESULT: €3.2 million (€3.5 million in Q1 2025; €5.4 million in Q2 2024)

NET RESULT: €1.4 million (€3.8 million in Q1 2025; €4.1 million in Q2 2024)

> OUTLOOK

The Group's current order backlog shows a slightly positive sales trend for the current financial year.

In the second half of the year, demand is expected to be stable, with volumes below historical averages, affected by the critical international political and macroeconomic scenario.

¹ Consolidated normalised (adj) economic results exclude the impact of applying IAS 29 Financial Reporting in Hyperinflationary Economies. This representation allows a better understanding of the Group's performance and of its comparison with previous periods.



Pietro Iotti, Chief Executive Officer of Sabaf, commented:

"In the second quarter, the Group improved operating margins compared to the first quarter, confirming its ability to deliver positive results even in a complex macroeconomic phase such as the current one, characterised by unfavourable exchange rate trends, international economic uncertainty linked to the application of tariffs and geopolitical risks.

In this scenario, the new products, developed thanks to the Group's offer diversification strategy, and the important commercial agreements with some of the major players will allow us to increase our market shares.

Based on the current order backlog, we expect moderate revenue growth for the year.

The Board of Directors of Sabaf S.p.A. met today in Ospitaletto to approve the Half-Yearly Report at 30 June 2025.

It should be noted that as from April 2022, Turkey - the country where Sabaf has production plants - is considered to be a "hyperinflationary" economy according to the criteria set out in "IAS 29 - Financial Reporting in Hyperinflationary Economies". The press release commented on the normalised consolidated economic results excluding the impact of the application of IAS 29. This representation allows a better understanding of the Group's performance and a more accurate comparison with previous periods.

Consolidated results for the first half of 2025

Data in thousands of ϵ	H1 2025	H1 2024	2025-2024 change	% change	12 MONTHS 2024
Sales revenue Hyperinflation – Turkey	143,000 2,738	144,677 (1,566)	(1,677)	-1.2%	285,091 (8,126)
Normalised revenue	145,738	143,111	2,627	+1.8%	276,965
EBITDA EBITDA % Hyperinflation – Turkey	20,237 <i>14.2</i> 1,090	23,674 <i>16.4</i> (734)	(3,437)	-14.5%	43,704 15.3 (3,306)
Normalised EBITDA Normalised EBITDA %	21,327 <i>14.6</i>	22,940 <i>16.0</i>	(1,613)	-7.0%	40,398 <i>14.6</i>
EBIT EBIT % Hyperinflation – Turkey	7,832 5.5 3,233	12,394 <i>8.6</i> 1,099	(4,562)	-36.8%	17,739 <i>6.2</i> 3,465
Normalised EBIT Normalised EBIT %	11,065 7.6	13,493 <i>9.4</i>	(2,428)	-18.0%	21,204 7.7
Net profit Net result % Hyperinflation – Turkey	5,239 <i>3.7</i> 1,459	8,363 <i>5.8</i> 1,779	(3,124)	-37.4%	6,928 <i>2.4</i> 9,022
Normalised result of the Group Normalised result %	6,698 <i>4.6</i>	10,142 <i>7.1</i>	(3,444)	-34.0%	15,950 <i>5.8</i>



In the first half of 2025, the Sabaf Group achieved normalised sales revenue of €145.7 million, up 1.8% compared to €143.1 million in the first half of 2024 (+2.2% at equal exchange rates).

Normalised EBITDA for the first half of 2025 was €21.3 million (14.6% of sales), down by 7% compared to the figure of €22.9 million (16%) in the first half of 2024.

Normalised EBIT was \in 11.1 million (7.6%), down 18% compared to \in 13.5 million (9.4%) in the first half of 2024.

In view of the positive performance of MEC - the US company in which the Group acquired 51% in 2023 - the value of the put option granted to the minority shareholders for the 49% stake was adjusted as at 30 June 2025, the price of which is correlated to MEC's results in the two years preceding the exercise of the option. The related financial liability (now $\[mathebox{e}12.9\]$ million) increased by $\[mathebox{e}1.4\]$ million, resulting from the net effect of financial expenses amounting to $\[mathebox{e}2.9\]$ million and foreign exchange gains of $\[mathebox{e}1.5\]$ million.

Normalised net profit for the period was €6.7 million (€10.1 million in the first half of 2024).

Consolidated results for Q2 2025

Data in thousands of €	Q2 2025 (*)	Q1 2025	% change	Q2 2025 (*)	Q2 2024 (*)	% change
Sales revenue Hyperinflation – Turkey	69,353 1,790	73,647 948	-5.8	69,353 1,790	75,816 (1,703)	-8.5
Normalised revenue	71,143	74,595	-4.6	71,143	74,113	-4.0
EBITDA EBITDA % Hyperinflation – Turkey	9,987 <i>14.4</i> 918	10,250 <i>13.9</i> 172	-2.6	9,987 <i>14.4</i> 918	13,106 <i>17.3</i> (719)	-23.8
Normalised EBITDA	10,905	10,422	+4.6	10,905	12,387	-12.0
Normalised EBITDA %	15.3	14.0		<i>15.3</i>	<i>16.7</i>	
EBIT EBIT % Hyperinflation – Turkey	3,970 <i>5.7</i> 1,850	3,862 <i>5.2</i> 1,382	+2.8	3,970 <i>5.7</i> 1,850	7,421 <i>9.8</i> 260	-46.5
Normalised EBIT	5,820	5,244	+11.0	5,820	7,681	-24.2
Normalised EBIT %	8.2	7.0		8.2	10.4	
Group net result Net result % Hyperinflation – Turkey	1,449 <i>2.1</i> 1,739	3,790 <i>5.1</i> (281)	-61.8	1,449 <i>2.1</i> 1,739	4,093 <i>5.4</i> 1,354	-64.6
Normalised result of the	3,188	3,509	-9.1	3,188	5,447	-41.5
Group Normalised result %	4.5	4.7		4.5	7.3	

(*) unaudited figures

In the second quarter, uncertainties in the international political and macroeconomic scenarios dampened the upward trend in demand that had emerged at the beginning of the year.

The Group recorded normalised sales of $\[mathcal{e}$ 71.1 million, down by 4.6% compared to $\[mathcal{e}$ 74.6 million for the first quarter of 2025 and 4% compared to $\[mathcal{e}$ 74.1 million in the second quarter of 2024 (-2.4% at equal exchange rates).



Normalised EBITDA for the second quarter was \in 10.9 million (15.3% of turnover), up by 4.6% compared to the figure of \in 10.4 million (14%) in the first quarter of 2025. In comparison with the second quarter of 2024 (\in 12.4 million, 16.7%) there was a 12% decrease.

Normalised EBIT was \in 5.8 million (8.2%), up 11% compared to \in 5.2 million in the first quarter of 2025 (7%) and down 24.2% to \in 7.7 million in the second quarter of 2024 (10.4%).

Normalised net profit for the period was $\in 3.2$ million ($\in 3.5$ million in the first quarter of 2025 and $\in 5.4$ million in the second quarter of 2024).

Balance sheet, cash flows and financial debt at 30 June 2025

Data in thousands of ϵ	30/06/2025	31/12/2024	30/06/2024
Non-current assets	171,120	<i>177,663</i>	181,619
Short-term assets ²	147,645	142,200	149,925
Short-term liabilities ³	(74,658)	(63,953)	(73,213)
Net working capital ^a	72,987	78,247	76,712
Provisions for risks and charges, post-employment benefit, deferred			
taxes, other	(8,558)	(8,285)	(9,278)
Current			
Net invested capital	235,549	247,625	249,053
Short-term net financial position	(3,958)	(11,026)	8,160
Medium/long-term net financial position	(75,459)	(62,855)	(82,923)
Net financial debt	(79,417)	(73,881)	(74,763)
	•	· · · · ·	•
Shareholders' equity	156,132	173,744	174,290

Data in thousands of €	30/06/2025	31/12/2024	30/06/2024
Opening liquidity	30,641	36,353	36,353
Operating cash flow	19,687	27,033	13,693
Cash flow from investments	(12,130)	(14,706)	(6, 152)
Free cash flow	7,557	12,327	7,541
Cash flow from financing activities	6,751	(7,899)	(10,545)
Payment of dividends	(7,534)	(8,663)	(7,229)
Treasury share transactions	(1,262)	(211)	-
Foreign exchange differences	(2,483)	(1,266)	(575)
Cash flow for the period	3,029	(5,712)	(10,808)
Closing liquidity	33,670	30,641	25,545

In the first half of 2025, operations generated cash flows of €19.7 million. At 30 June 2025, the impact of the net working capital³ on revenue was 25.5% compared to 26.5% at 30 June 2024 and 27.4% at the end of 2024.

Net investments for the half-year came to €12.1 million (€6.2 million in the first half of 2024 and €14.7 million for 2024). For 2025, the Group plans to invest approximately €18 million.

² Sum of Inventories, Trade receivables, Tax receivables and Other current receivables

³ Sum of Trade payables, Tax payables and Other liabilities

⁴ Difference between short-term assets and short-term liabilities



As at 30 June 2025, net financial debt was \in 79.4 million (\in 73.9 million as at 31 December 2024 and \in 74.8 million as at 30 June 2024), against a consolidated equity of \in 156.1 million. Net financial debt at 30 June 2025 includes the financial liability of \in 12.9 million related to the recognition of the put option granted to the minority shareholders of MEC (US company in which Sabaf acquired 51% in July 2023) and the financial liabilities of \in 6 million recognised in accordance with IFRS 16 (\in 5.6 million related to operating leases and \in 0.4 million related to finance leases).

The results will be presented to the financial community at **4.00 p.m.** today, 04 September 2025, during a conference call (to join the conference call, please register in advance at the following link: <u>Sabaf conference call registration</u>).

The Half-Yearly Report at 30 June 2025 will be made available to the public in accordance with and within the time limits prescribed by the law.

Pursuant to article 154-bis, paragraph 2 of the Italian Consolidated Finance Act (Testo Unico della Finanza), the Company's Financial Reporting Officer Gianluca Beschi declares that the financial disclosure contained in this press release corresponds to the Company's records, books and accounting entries. Quarterly results and normalised data are unaudited. Annexes: consolidated financial statements.

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Founded in the early fifties, SABAF has grown consistently over the years to become the key manufacturer in Italy – and one of the leading producers in the world – of components for household appliances. In recent years, through a policy of organic investments and through acquisitions, the Group expanded its product range and is now active in the following segments of the household appliance market: hinges and electronic components. In 2022, the Group announced its entry into the induction cooking components market. Technological expertise, manufacturing flexibility, and the ability to offer a vast range of components – tailor-made to meet the requirements of individual manufacturers of cookers and built-in hobs and ovens and in line with the specific characteristics of its core markets – are Sabaf's key strengths in a sector featuring major specialisation, constantly evolving demand and an ever-increasing orientation towards products assuring total reliability and safety. The Sabaf Group has approximately 1,700 employees in Italy, Turkey, Poland, Brazil, China, India, USA and Mexico. In addition to the Sabaf brand, the Group operates under the brands ARC (professional burners), Faringosi Hinges, C.M.I. and Mansfield (hinges), Okida and P.G.A. (electronic components).



Consolidated statement of financial position

(€/000)	30/06/2025	31/03/2025	31/12/2024	30/06/2024
ASSETS				
NON-CURRENT ASSETS				
Property, plant and equipment	104,004	106,142	105,539	106,712
Investment property	493	515	537	580
Intangible assets	56,457	59,137	60,136	60,427
Equity investments Non-current receivables	86 989	86 949	86 905	86 1,133
Deferred tax assets	9,090	10,101	10,460	12,681
Total non-current assets	171,120	176,930	177,663	181,619
CURRENT ASSETS				
Inventories	65,336	63,402	63,132	65,624
Trade receivables	69,631	68,395	64,837	71,105
Tax receivables	9,082	8,972	9,909	8,663
Other current receivables	3,596	4,911	4,322	4,533
Current financial assets Cash and cash equivalents	1,656 33,670	2,296 34,490	3,120 30,641	9,370 25,545
Total current assets	182,971	182,466	175,961	184,840
	102,071	102,100	1,0,001	101,010
ASSETS HELD FOR SALE	-	-	-	-
TOTAL ASSETS	354,091	359,396	353,624	366,459
SHAREHOLDERS' EQUITY AND LIABILITIES				
SHAREHOLDERS' EQUITY				
Share capital	12,687	12,687	12,687	12,687
Retained earnings, Other reserves	77,853	95,201	88,528	93,910
IAS 29 reserve	52,818	51,501	57,661	50,757
Net profit for the period	5,239	3,790	6,928	8,363
Total equity interest pertaining to the Parent Company	148,597	163,179	165,804	165,717
Minority interests	7,535	8,050	7,940	8,573
Total shareholders' equity	156,132	171,229	173,744	174,290
NON-CURRENT LIABILITIES				
Loans	75,459	66,761	62,855	71,396
Other financial liabilities	-	-	-	11,527
Post-employment benefit and retirement provisions Provisions for risks and charges	4,005 327	4,097 330	4,049 320	3,832 327
Deferred tax liabilities	4,117	4,283	3,807	4,901
Other non-current payables	109	109	109	218
Total non-current liabilities	84,017	75,580	71,140	92,201
CURRENT LIABILITIES				
Loans	26,260	29,347	33,234	26,575
Other financial liabilities	13,024	11,288	11,553	180
Trade payables	51,212	48,296	41,681	51,034
Tax payables	4,296	5,562	4,794	3,497
Other payables Total current liabilities	19,150 113,942	18,094 112,587	17,478 108,740	18,682 99,968
LIABILITIES HELD FOR SALE	-,	,- 2.	,-	,
TOTAL LIABILITIES AND SHAREHOLDERS'	-	-		
EQUITY	354,091	359,396	353,624	366,459



Consolidated Income Statement

(€/000)	Q2 2025 (*)	Q2 2024 (*)	H1 2025	H1 2024
OPERATING REVENUE AND INCOME				
Revenue	69,353	75,816	143,000	144,677
Other income	2,372	2,500	5,435	4,638
Total operating revenue and income	71,725	78,316	148,435	149,315
OPERATING COSTS				
Materials	(34,838)	(37,985)	(71,876)	(71,296)
Change in inventories	4,530	3,595	6,737	5,313
Services	(13,359)	(13,236)	(26,310)	(25,284)
Personnel costs	(18,194)	(17,633)	(37,103)	(34,735)
Other operating costs	(290)	(746)	(718)	(1,163)
Costs for capitalised in-house work	413	795	1,072	1,524
Total operating costs	(61,738)	(65,210)	(128,198)	(125,641)
ODED ATTIMO DECET REFORE DEDDECTATION 6				
OPERATING PROFIT BEFORE DEPRECIATION & AMORTISATION, CAPITAL GAINS/LOSSES AND				
WRITE-DOWNS/WRITE-BACKS OF NON-	9,987	13,106	20,237	23,674
CURRENT ASSETS (EBITDA)				
` ´				
Amortisation	(6,031)	(5,689)	(12,309)	(11,327)
Capital gains/(losses) on disposals of non-current assets	11	12	13	55
Write-downs/write-backs of non-current assets	3	(8)	(109)	(8)
OPERATING PROFIT (EBIT)	3,970	7,421	7,832	12,394
Financial income	141	997	341	1,648
Financial expenses	(3,542)	(1,263)	(4,732)	(2,334)
Net income/(charges) from hyperinflation	689	(1,460)	2,535	(1,119)
Exchange rate gains and losses	792	110	1,351	864
PROFIT BEFORE TAXES	2,050	5,805	7,327	11,453
T	(4.00)	/4 44E\	(4.040)	(0.005)
Income taxes	(166)	(1,445)	(1,219)	(2,625)
PROFIT FOR THE YEAR	1,884	4,360	6,108	8,828
of which				
Minority interests	435	267	869	465
PROFIT ATTRIBUTABLE TO THE GROUP	1,449	4,093	5,239	8,363

^(*) unaudited figures



Consolidated statement of cash flows

	H1 2025	H1 2024
Cash and cash equivalents at beginning of period	30,641	36,353
Net profit/(loss) for the period	6,108	8,828
Adjustments for:		
- Depreciation and amortisation for the period	12,309	11,327
- Realised gains/losses	(13)	(55)
- Profits and losses from equity investments	· · -	8
- Write-downs/write-backs of non-current assets	109	-
- Revaluation IAS 29	1,459	1,779
- Financial income and expenses	1,758	(729)
- IFRS 2 measurement stock grant plan	389	(299)
- Income tax	1,219	2,625
- Non-monetary foreign exchange differences	(1,942)	374
Change in post-employment benefit	(44)	27
Change in risk provisions	7	(26)
Change in trade receivables	(6,230)	(15,745)
Change in inventories	(6,099)	(4,813)
Change in trade payables	9,972	8,730
Change in net working capital	(2,357)	(11,828)
Change in other receivables and payables, deferred taxes	2,997	3,495
Payment of taxes	(1,146)	(843)
Payment of financial expenses	(1,484)	(2,061)
Collection of financial income	318	1,071
Cash flows from operations	19,687	13,693
Investments in non-current assets		
- intangible	(1,423)	(1,351)
- tangible	(10,876)	(5,061)
- financial	-	-
Disposal of non-current assets	169	260
Cash flows from investment activities	(12,130)	(6,152)
Free cash flow	7,557	7,541
Repayment of loans	(26,054)	(13,285)
New loans	31,454	5,474
Change in financial assets	1,351	(2,734)
Purchase of treasury shares	(1,262)	-
Payment of dividends	(7,534)	(7,229)
Cash flows from financing activities	(2,045)	(17,774)
Foreign exchange differences	(2,483)	(575)
Net cash flows for the period	3,029	(10,808)
Cash and cash equivalents at end of period	33,670	25,545



Total financial debt

		30/06/2025	31/12/2024	Change
A.	Cash	33,670	30,641	3,029
B.	Cash equivalents	-	-	-
C.	Other current financial assets	1,656	3,120	(1,464)
D.	Liquidity (A+B+C)	35,326	33,761	1,565
E.	Current financial payable	19,396	26,279	(6,883)
F.	Current portion of non-current financial debt	19,888	18,508	1,380
G.	Current financial debt (E+F)	39,284	44,787	(5,503)
H.	Net current financial debt (G-D)	3,958	11,026	(7,068)
I.	Non-current financial payable	45,686	33,100	12,586
J.	Debt instruments	29,773	29,755	18
K.	Trade payables and other non-current payables	-	-	-
L.	Non-current financial debt (I+J+K)	75,459	62,855	12,604
M.	Total financial debt (H+L)	79,417	73,881	5,536



Reconciliation of the consolidated income statement of the first half of 2025

(€/000)	H1 2025	IAS29 effect	H1 2025 Normalised
INCOME STATEMENT COMPONENTS			
OPERATING REVENUE AND INCOME	1.10.000	0.500	4.45.500
Revenue	143,000	2,738	145,738
Other income	5,435	71	5,506
Total operating revenue and income	148,435	2,809	151,244
OPERATING COSTS			
Materials	(71,876)	(1,001)	(72,877)
Change in inventories	6,737	40	6,777
Services	(26,310)	(252)	(26,562)
Personnel costs	(37,103)	(505)	(37,608)
Other operating costs	(718)	(1)	(719)
Costs for capitalised in-house work	1,072	-	1,072
Total operating costs	(128,198)	(1,719)	(129,917)
OPERATING PROFIT BEFORE DEPRECIATION			
AND AMORTISATION, CAPITAL GAINS/LOSSES, AND WRITE-DOWNS/WRITE-BACKS OF NON-	20,237	1,090	21,327
CURRENT ASSETS			
CURRENT ASSETS			
Amortisation	(12,309)	2,143	(10,166)
Capital gains on disposals of non-current assets	13	-	13
Value adjustments of non-current assets	(109)	-	(109)
	,		,
EBIT	7,832	3,233	11,065
Financial income	341	8	349
Financial expenses	(4,732)	(5)	(4,737)
Net income/(charges) from hyperinflation	2,535	(2,535)	-
Exchange rate gains and losses	1,351	271	1,622
PROFIT BEFORE TAXES	7,327	972	8,299
TROFIT BEFORE TAKES	1,321	312	0,299
Income taxes	(1,219)	487	(732)
	(1,213)	101	(102)
NET PROFIT FOR THE PERIOD	6,108	1,459	7,567
of which:			
Minority interests	869		869
PROFIT ATTRIBUTABLE TO THE GROUP	5,239	1,459	6,698



Reconciliation of the consolidated income statement of the first half of 2024

(€/000)	H1 2024	IAS29 effect	H1 2024 Normalised
INCOME STATEMENT COMPONENTS			
OPERATING REVENUE AND INCOME			
Revenue	144,677	(1,566)	143,111
Other income	4,638	(39)	4,599
Total operating revenue and income	149,315	(1,605)	147,710
OPERATING COSTS			
Materials	(71,296)	652	(70,644)
Change in inventories	5,313	(170)	5,143
Services	(25,284)	160	(25,124)
Personnel costs	(34,735)	228	(34,507)
Other operating costs	(1,163)	1	(1,162)
Costs for capitalised in-house work	1,524	-	1,524
Total operating costs	(125,641)	871	(124,770)
ODED AMINO DECIME DEPOSE DEDDECIAMION			
OPERATING PROFIT BEFORE DEPRECIATION AND AMORTISATION, CAPITAL GAINS/LOSSES, AND WRITE-DOWNS/WRITE-BACKS OF NON-	23,674	(734)	22,940
CURRENT ASSETS			
Amortisation	(11,327)	1,789	(9,538)
Capital gains on disposals of non-current assets	55	44	99
Value adjustments of non-current assets	(8)	-	(8)
	(-)		(-7
EBIT	12,394	1,099	13,493
Financial income	1,648	(9)	1,639
Financial expenses	(2,334)	(3)	(2,337)
Net income/(charges) from hyperinflation	(1,119)	1,119	-
Exchange rate gains and losses	864	(21)	843
PROFIT BEFORE TAXES	11 /52	2 105	12 620
PROFII BEFORE TAXES	11,453	2,185	13,638
Income taxes	(2,625)	(406)	(3,031)
NET PROFIT FOR THE PERIOD	8,828	1,779	10,607
of which:			
Minority interests	465	-	465
PROFIT ATTRIBUTABLE TO THE GROUP	8,363	1,779	10,142



Reconciliation of the Consolidated Income Statement for the Second Quarter 2025

(€/000)	Q2 2025	Hyperinflation IAS29	Q2 2025 Normalised
INCOME STATEMENT COMPONENTS			
OPERATING REVENUE AND INCOME			
Revenue	69,353	1,790	71,143
Other income	2,372	51	2,423
Total operating revenue and income	71,725	1,841	73,566
OPERATING COSTS			
Materials	(34,838)	(661)	(35,499)
Change in inventories	4,530	220	4,750
Services	(13,359)	(163)	(13,522)
Personnel costs	(18,194)	(321)	(18,515)
Other operating costs	(290)	2	(288)
Costs for capitalised in-house work	413	-	413
Total operating costs	(61,738)	(923)	(62,661)
OPERATING PROFIT BEFORE DEPRECIATION			
AND AMORTISATION, CAPITAL GAINS/LOSSES, AND WRITE-DOWNS/WRITE-BACKS OF NON-	9,987	918	10,905
CURRENT ASSETS			
Amortisation	(6,031)	932	(5,099)
Capital gains on disposals of non-current assets	(0,031)	-	(5,099)
Value adjustments of non-current assets	3	_	3
Value adjustments of non-current assets	J		5
EBIT	3,970	1,850	5,820
Financial income	141	7	148
Financial expenses	(3,542)	(4)	(3,546)
Net income/(charges) from hyperinflation	689	(689)	-
Exchange rate gains and losses	792	189	981
PROFIT BEFORE TAXES	2,050	1,353	3,403
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Income taxes	(166)	386	220
NET PROFIT FOR THE PERIOD	1,884	1,739	3,623
of which:			
Minority interests	435	-	435
PROFIT ATTRIBUTABLE TO THE GROUP	1,449	1,739	3,188



Reconciliation of the Consolidated Income Statement for the Second Quarter 2024

(€/000)	Q2 2024	Hyperinflation IAS29	Q2 2024 Normalised
INCOME STATEMENT COMPONENTS			
OPERATING REVENUE AND INCOME	FF 040	(4.500)	E4.440
Revenue	75,816	(1,703)	74,113
Other income Total operating revenue and income	2,500 78,316	(46) (1,749)	2,454 76,567
Total operating revenue and income	70,310	(1,749)	70,307
OPERATING COSTS			
Materials	(37,985)	689	(37,296)
Change in inventories	3,595	(78)	3,517
Services	(13,236)	174	(13,062)
Personnel costs	(17,633)	241	(17,392)
Other operating costs	(746)	2	(744)
Costs for capitalised in-house work	795	2	797
Total operating costs	(65,210)	1,030	(64,180)
OPERATING PROFIT BEFORE DEPRECIATION			
AND AMORTISATION, CAPITAL GAINS/LOSSES, AND WRITE-DOWNS/WRITE-BACKS OF NON-	13,106	(719)	12,387
CURRENT ASSETS			
Amortisation	(5,689)	941	(4,748)
Capital gains on disposals of non-current assets	12	38	50
Value adjustments of non-current assets	(8)	-	(8)
EBIT	7,421	260	7,681
Financial income	997	(9)	988
Financial expenses	(1,263)	(4)	(1,267)
Net income/(charges) from hyperinflation	(1,460)	1,460	(1,207)
Exchange rate gains and losses	110	(22)	88
Exchange rate gains and 100000	110	(22)	00
PROFIT BEFORE TAXES	5,805	1,685	7,490
Income taxes	(1,445)	(331)	(1,776)
NET PROFIT FOR THE PERIOD	4,360	1,354	5,714
of which:			
Minority interests	267	-	267
PROFIT ATTRIBUTABLE TO THE GROUP	4,093	1,354	5,447



Normalised revenue by geographical area (€/000)

Normalised half-year revenue	H1 2025	%	H1 2024	%	% change	2024 FY
Europe (excluding Turkey)	42,446	29.1%	41,492	29.0%	+2.3%	79,036
Turkey	36,229	24.9%	36,853	<i>25.8%</i>	-1.7%	70,459
North America	33,187	22.8%	30,437	21.3%	+9.0%	60,088
South America	18,350	12.6%	17,620	12.3%	+4.1%	35,654
Africa and Middle East	6,686	4.6%	9,236	6.5%	-27.6%	15,190
Asia and Oceania	8,840	6.1%	7,473	5.2%	+18.3%	16,538
Total	145,738	100%	143,111	100%	+1.8%	276,965

Normalised quarterly revenue	Q2 2025*	%	Q2 2024*	%	% change	2024 FY
Europe (excluding Turkey)	21,296	29.9%	20,834	28.1%	+2.2%	79,036
Turkey	17,001	23.9%	18,467	24.9%	-7.9%	70,459
North America	16,657	23.4%	15,779	21.3%	+5.6%	60,088
South America	8,988	12.6%	10,660	14.4%	-15.7%	35,654
Africa and Middle East	2,608	3.7%	4,292	5.8%	-39.2%	15,190
Asia and Oceania	4,593	6.5%	4,081	5.5%	+12.5%	16,538
Total	71,143	100%	74,113	100%	-4.0%	276,965

Normalised revenue by product line (€/000)

Normalised half-year revenue	H1 2025	%	H1 2024	%	% change	2024 FY
Gas parts	86,300	59.2%	84,754	59.2%	+1.8%	164,081
Hinges	46,930	32.2%	43,932	30.7%	+6.8%	86,627
Electronic components	12,390	8.5%	14,194	9.9%	-12.7%	25,783
Induction	118	0.1%	231	0.2%	-48.9%	474
Total	145,738	100%	143,111	100%	+1.8%	276,965

Normalised quarterly revenue	Q2 2025*	%	Q2 2024*	%	% change	2024 FY
Gas parts	41,956	59.0%	44,129	59.5%	-4.9%	164,081
Hinges	22,807	32.1%	23,001	31.0%	-0.8%	86,627
Electronic components	6,274	8.8%	6,832	9.3%	-8.2%	25,783
Induction	106	0.1%	151	0.2%	-29.8%	474
Total	71,143	100%	74,113	100%	-4.0%	276,965

^(*) unaudited figures